Join AIGENTRI's Developer Partner Program

Showcase Your AI Solutions with Expert Sales Support

Partner with AIGENTRI to present your AI solutions—access our sales infrastructure, expand market reach and grow within a community of AI innovators.

Why Partner with AIGENTRI

Partnering unlocks market reach, infrastructure and support that individual developers often cannot build alone. Key advantages include:

• **Amplified Market Reach**: Leverage AIGENTRI's client base and marketing channels to showcase your solution to organizations actively seeking AI capabilities.

• **Sales & Marketing Infrastructure**: Delegate lead generation, proposal crafting and negotiation support to our sales team. Focus on development without spending time on prospecting.

• **Flexible Collaboration Models**: Offer your solution as a standalone product, an integration or a custom engagement under AIGENTRI's framework.

• **Shared Growth Mindset**: As your solution succeeds, both you and AIGENTRI benefit. Clear metrics and revenue-sharing terms ensure transparency.

• **Technical & Business Support**: Receive feedback on integration requirements, deployment considerations and client-specific adaptations to ensure smooth implementations.

Who Should Apply

• AI solution creators (predictive analytics, NLP, computer vision, etc.)

• Independent consultants or engineers seeking a broader sales engine

• Startups with an MVP aiming to validate market fit without building a full sales division

• Teams behind specialized AI tools or frameworks that need enterprise exposure

How It Works

1. Application & Technical Review

After an initial discovery call, if both parties choose to proceed, you will submit a concise overview of your solution—its core capabilities, target industries and differentiators—via email to info@aigentri.ai. AIGENTRI's technical team evaluates alignment with client objectives and integration feasibility and provides prompt feedback on next steps.

2. Alignment & Onboarding

We collaborate to sharpen your solution's positioning—defining buyer personas, refining messaging and assembling compelling demo materials. For best results, please supply thorough documentation—technical specs for client tech teams, product collateral, marketing assets or any materials our sales team can integrate with content we develop to drive engagement. We then agree on support levels, integration responsibilities and revenue-sharing terms to ensure a smooth partnership.

3. Co-Marketing & Sales Enablement

AIGENTRI markets your solution via website listings, case studies, webinars or events tailored to target buyers. Our sales team uses demo scripts, ROI projections and reference architectures to engage prospects; you provide technical input when needed.

4. Implementation & Delivery

Coordinate integration, customizations and deployment support for client engagements. AIGENTRI handles project management and client communications. Joint testing, validation and feedback loops ensure high quality and repeat business.

5. Performance Tracking & Iteration

Monitor adoption metrics and client feedback. Regular reviews optimize positioning, pricing and enhancement roadmaps.

Benefits for Developers

• Focus on Core Competencies: Offload sales, marketing and client acquisition tasks—dedicate energy to innovation, coding and R&D.

• Predictable Engagement Flow: Access a steady pipeline of qualified leads as AIGENTRI's network grows, reducing feast-or-famine cycles.

• Collaborative Community: Exchange insights with fellow developers in AIGENTRI's ecosystem—share best practices and explore joint offerings.

• Professional Growth: Gain exposure to enterprise requirements—enhance your solution's scalability, security and usability.

• Transparent Communication: Regular alignment meetings ensure clear understanding of priorities, upcoming opportunities and performance benchmarks.

Revenue Sharing Model

AIGENTRI-Led Client Acquisition (50/50 Split): When AIGENTRI sources and brings in the client, revenue is split evenly: AIGENTRI retains 50% and the developer receives 50%. This applies to consultation fees, discovery workshops, prototype builds and first-phase implementation costs. AIGENTRI handles marketing and sales investment while the developer focuses on technical delivery, sharing initial upside equally.

Developer-Referral Acquisition (40/60 Split): When the developer brings in the client, the developer receives 60% of initial revenue and AIGENTRI retains 40%. This rewards use of your network while leveraging AIGENTRI's sales support, integration guidance and project management.

Perpetual Ongoing Support Share (20% to AIGENTRI): For ongoing support, maintenance or enhancement contracts following the initial engagement, AIGENTRI receives 20% of revenue and the developer retains 80%. This applies to support retainers, subscription fees, version upgrades and other recurring services. It ensures AIGENTRI remains invested in quality and continuity while you benefit from our brand and client relationship management over time.

Scope & Duration: Initial-scope splits cover revenue tied to discovery, proof-of-concept and pilot projects. The perpetual support share applies indefinitely for follow-on contracts stemming from the initial deployment. Major or atypical investments (e.g., significant re-engineering) may be renegotiated, but the ongoing share remains the baseline for routine maintenance and enhancements.

Transparency & Reporting: Both parties receive clear statements detailing revenue, expenses (if any) and net share on a predefined schedule. Regular reviews refine pricing, scope definitions and identify opportunities to improve margins.

Pilot Arrangements & Flexibility: Early partnerships may trial terms on initial projects to gather real-world data; feedback guides adjustments. If a project demands significant upfront infrastructure or specialized investment, both parties agree on adjustments upfront while preserving core split logic.

Quality Assurance & Standards

Technical Review: Solutions undergo security and performance assessments to meet baseline requirements before delivery.

Documentation & Best Practices: Provide integration guides, API references and user manuals to minimize friction.

Support Commitments: Define response SLAs for bug fixes or enhancements so clients receive reliable, timely assistance.

Continuous Improvement: Incorporate client feedback into roadmap discussions, evolving solutions to meet emerging needs.

Next Steps & Call to Action

1. **Express Interest**: Complete the *Developer Partner Program* application: describe your solution, target industries and technical prerequisites.

2. **Initial Discussion**: AIGENTRI's team reviews your submission and schedules a discovery call to confirm fit, collaboration model and integration details.

3. **Onboarding Plan**: Outline marketing assets, technical integration plan, pilot scope and support arrangements.

Visit aigentri.ai/developers and click "Become A Partner" to get started and initiate your Discovery Call.

Follow us on LinkedIn - https://www.linkedin.com/company/aigentri/